

香港太陽能.com

A Journey of Solar Panel Installer

Mr. William LEUNG

My first shop (2009-2011)

- Beside the bottom of staircase
- Profit: around \$15,000 per month
- 3.4 m² (around 37 sq. ft.) only
- Rent = \$2,200

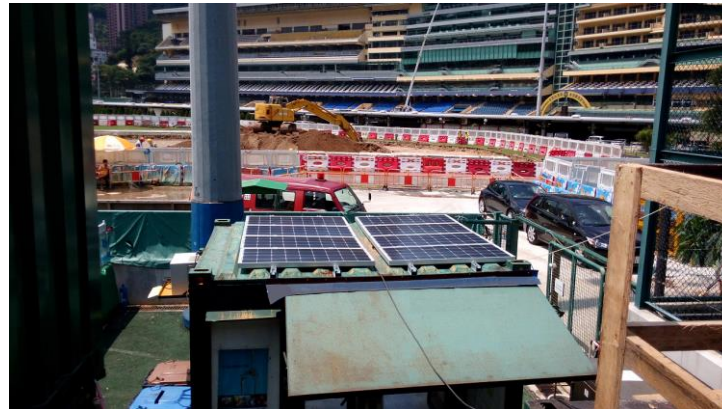


My first shop (2009-2011)

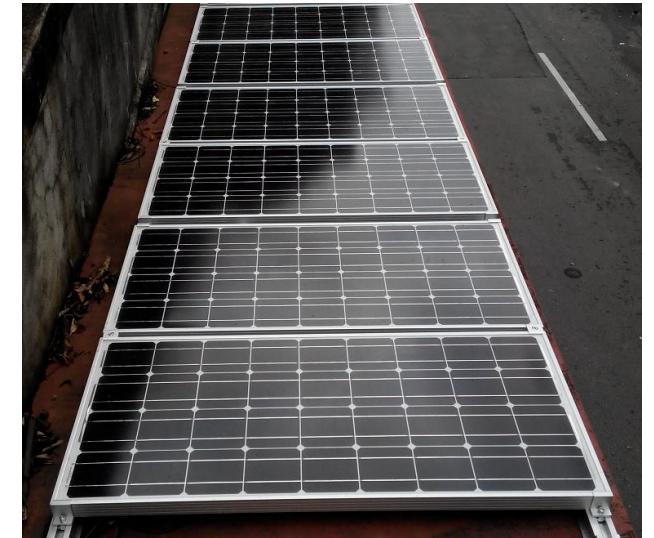
Market : Construction Companies (**off-grid System**)



Hammer Hill Swimming Pool



Happy Valley 0.8kW
Off Grid System

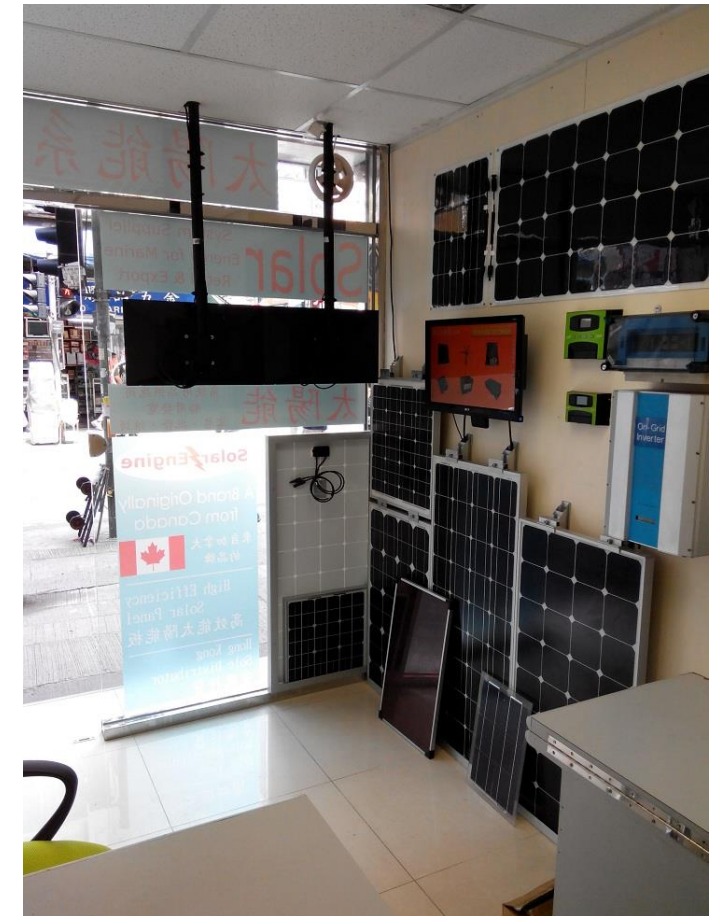


Mid-Level
0.6kW
Off Grid System



My second shop (2011-2013)

- Size : 10m²
- Rent = \$14,800



My second shop (2011-2013)

In the first year:

Market

- Boat owners
- Construction companies

- **Net profit \approx \$0**



My second shop (2011-2013)



Mei Po, N.T. 0.6kW Off-Grid System



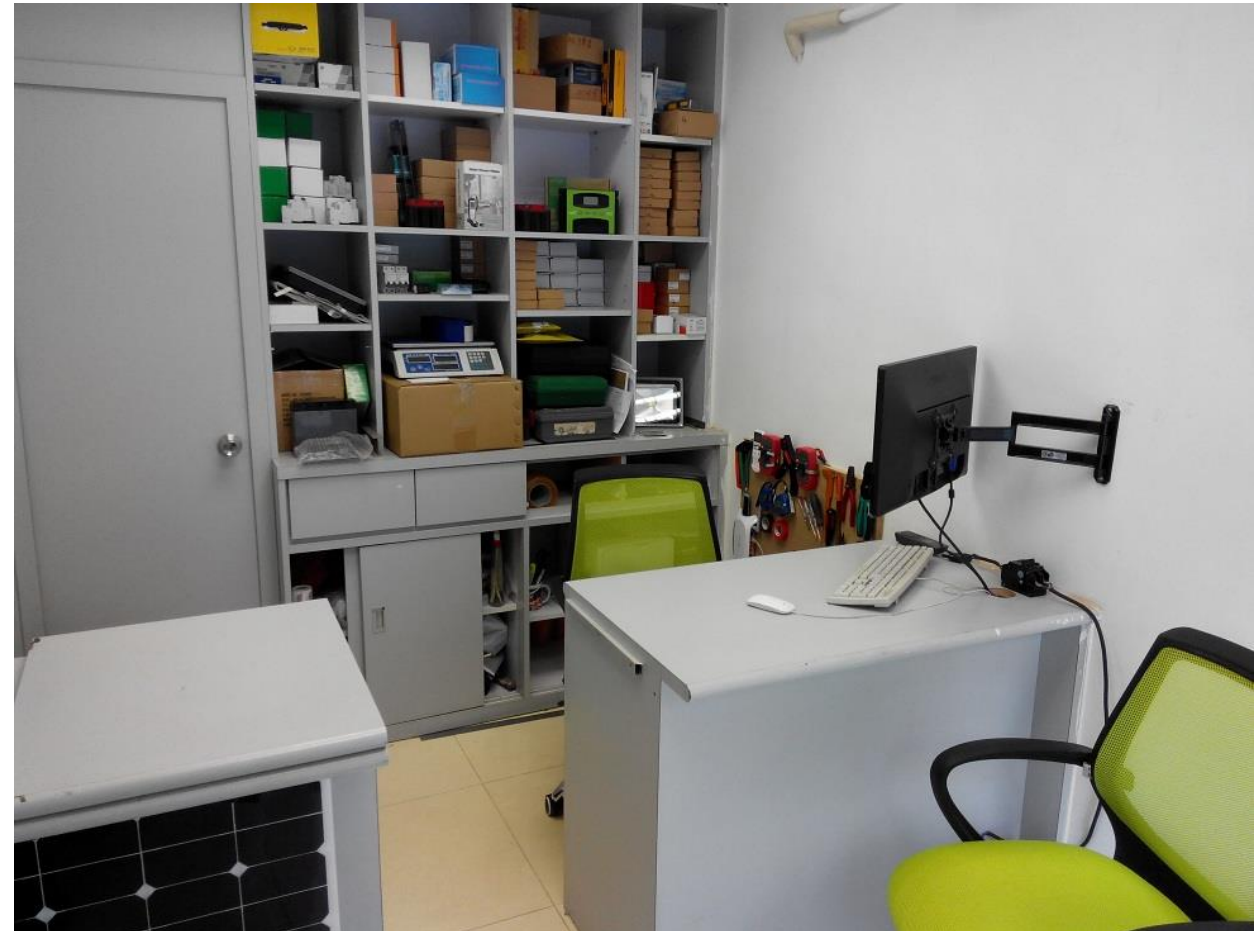
School, KLN 0.8kW Off-Grid System

My second shop (2011-2013)

In the second year:

Market

- Boat owners
- Construction companies
- **House owner ← on-grid systems**
- Net profit \approx \$15,000



My second shop (2011-2013)

Hon Lok Yuen 15kW
On-Grid System



Hon Lok Yuen 5kW
On-Grid System

Causeway Bay
10kW
On-Grid System

Sheung Shui 2.5kW
On-Grid System



My third shop (2013-2019)

Market

- House owner
 - Commercial projects
 - Government projects
- } On-grid Systems
- Net profit \approx \$30,000 - \$100,000
 - 1-3 staffs



My third shop (2013-2019)



Household, N.T. 2.5kW On Grid System



Government Project
30kW On Grid System



My third shop (2013-2019)



CUHK 37kW On Grid System



My third shop (2013-2019)



HKU
4kW
On Grid System

My third shop (2013-2019)



Sheung Shui Commercial Building 9kW On Grid System



Kwun Tong Industrial Building
5kW On Grid System

Office (2019 onwards)

Market

- House owner
- Commercial projects
- Government projects

- 100m²
- 4 staffs
- Net profit?



Thank you